## Archimedes' Offspring

(www.archimedesoffspring.com) 411 W 100th N., Unit 364 Providence, UT. 84332-3200 Office: 435.799.7793 President, CEO: Rita Z. Crompton

## Industry:

SIC #6733 Invention Investment Funds (Investments in IP)

C-Level Management Rita Z. Crompton – CEO Raymond P. Burrasca – COO/CFO

**Board Members/Advisors:** Carshon Rodgers, Robert Hausslein, Eckehart Zimmerman, Joan Van De Griek, Raymond P. Burrasca.

Number of Employees: 7 Contract Employees 7 Current Stand by

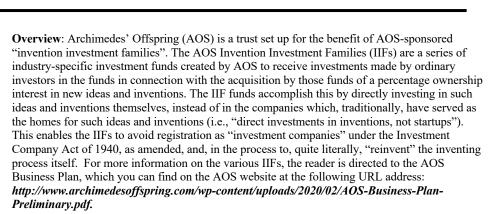
## **Primary Use of Funds:**

- Create inventor and investor separate information systems, with dashboards.
- Completion of management team.
- Provide financing to first round of fully-vetted inventions

**Capital Spent to Date:** \$150,000 USD approx.

## **Exit Strategy**

Sale to large, mutual fund manager, or industry competitor within 4 - 5 years.



**Management Team:** The primary principals in the AOS business have been involved in the inventing industry since 2006, starting with the creation of The Inventors' Roundtable, the premier inventing forum for independent inventors in the State of Colorado, and continuing with the development of the brand "The Inventor Lady" by Rita Crompton, one of the inventing industries foremost experts on the commercialization aspects of inventing ("from mind to market: getting from here to there").

**Market Opportunity:** Hunger for essential, but unavailable, funding, mentoring and other support for the development and commercialization of new ideas and inventions by independent inventors, coupled with retail investors yearning for more than sub-optimal returns in the current low-interest environment, create a perfect storm for the introduction of a business like AOS. Based on both empirical evidence and scholarly/academic research, historically, returns from successful commercialization of inventions outpaces, in many instances, those currently available from investments by retail investors in REITs and other conventional commercial real estate investments. For those retail investors frightened by the volatility of the public markets and unwilling to suffer through the abysmal returns being offered by banks, money market accounts and bank CDs, the returns available from investing in thoroughly-vetted, high-quality inventions will be a welcome change.

Advantage: Over the years, the AOS principals have developed an experienced team, an extensive network of inventing industry professionals and serial inventors, and a finely-tuned innovative invention development and commercialization process. This process

allows AOS to help create commercially-viable, high-quality and fully-protectible inventions, along with the related intellectual property, more efficiently than the independent inventor working on their own and more successfully than AOS's competitors can.

**Market:** Based on USPTO records and industry estimates, there are more than 1.5 million active independent inventors in the United States each year. But, and more importantly, there have been surveys which have indicated that there may be as many as 11+ million people in the U.S. who have an idea they've been nurturing for years without ever having moved forward to actualize their idea. AOS believes that by eliminating the constraints which cause this innovation inertia, such as providing adequate funding to reach the commercialization stage, coupled with both mentoring and emotional support, over time AOS will be able to unleash a level of innovation in the U.S. not seen since the days of Edison and other inventing luminaries, thus contributing in a significant way to the revitalization of the American economy itself.

Exit Strategy: Sale of the entire AOS organization (trust, management company and AOS's interest in the IIFs) to a large mutual fund management company or industry competitor.

Financial Projections:	<u>2021E</u>	<u>2022E</u>	<u>2023E</u>	<u>2024E</u>
Gross Revenue (\$Millions)	0.35	2.0	5.0	10.0
Net Revenue (\$Millions)	0.28	1.12	2.69	6.91
EBIT (\$Millions)	(0.02)	0.22	1.36	5.25

